



Intralinks Redaction Capability

Protecting sensitive data during a deal is more important than ever. Intralinks provides an integrated redaction feature in the VDR to accelerate the process.

Even during the due diligence phase of a deal, when prospective buyers have signed non-disclosure agreements, certain information needs an additional layer of protection. That's where Intralinks' redaction capability comes in.

In today's M&A environment, sellers can face serious repercussions from regulatory agencies, if personally identifiable information (PII) isn't managed properly, or negative business impacts if key contract provisions, supplier names or customers are disclosed to a broad group of potential buyers that often includes competitors. Exposure of such data could derail a deal, result in a loss of trade secrets or trigger regulatory action.

Redacting sensitive information is critical to avoiding these mishaps, but the traditional redaction process today necessitates an inordinate amount of time, resources and costs, and takes place outside of the location where those redacted documents will eventually reside – the VDR. This inefficient procedure adds time to the deal process – especially frustrating when you're trying to get ready for due diligence – and it creates potential breaks in the workflow that can lead to missing or only partially redacted files. This wasted time combined with the potential for errors adds additional risk to any deal.

Fortunately, now you won't have to leave the VDR to redact. Due to the integration of the redaction process with an Intralinks' VDR, you can search for and redact sensitive content in a single action, seamlessly. The Intralinks redaction capability functionality lets you:

- Manage the redaction process directly within the Intralinks VDR
- Have peace of mind that critically sensitive data is securely hidden
- Save time and money associated with outsourcing redaction to third parties

This redaction feature represents Intralinks' first step toward our broader vision of delivering redaction functionality that leverages artificial intelligence to assist in identifying commonly redacted items that would otherwise have to be found manually, and that automatically identifies key terms across the contents of the entire VDR.

The Intralinks Redaction capability can dramatically reduce the extra steps and the time spent redacting files outside of the VDR.

- 1 Save time by redacting documents directly in the VDR** – Eliminate the process of having to redact documents outside the VDR and then having to re-upload and permission them.
- 2 Keep data secure** – Ensure all designated terms are redacted by centralizing the document review process and thus eliminating gaps in the workflow.
- 3 Easily revert to the original document** – Seamlessly permission the unredacted document to buyers when appropriate, as the deal progresses.
- 4 Reduce costs** – Execute the entire redaction process internally instead of hiring a third party to review all the documents.

Stay on top of your deal. Utilize the redaction feature within our best-in-class VDR to streamline redaction without sacrificing security. We provide you with the tools you need to facilitate your deal while keeping your data safe – down to the word level.