



# On-Demand Workspaces™ for Corporate Development Pre-Close Activities

IntraLinks streamlines corporate development processes to maximize strategic acquisitions.

***What if you could shorten the time required to close deals? What if you could communicate quickly and effectively with executives, in-house counsel and external advisors? What if you could limit stress and calm sensitivities as you finalize agreements?***

As the number of people involved in the deal multiplies, IntraLinks® On-Demand Workspaces™ let you communicate sensitive information swiftly and securely. Internal and external teams access the information they need when they need it, keeping everyone on the same page.

No more losing precious hours searching for the latest version of documents, emailing large files only to have them bounce back, overnight mailing, and other administrative tasks. Throughout the pre-close stage of a deal, IntraLinks lets you minimize stress, execute agreements, and move to post-close with speed and confidence.

## **Manage Risk**

The riskiest part of the deal hits immediately after the preliminary purchase agreement signing. Sensitivities, stress and interaction peak as you settle confidentiality pacts, purchase agreements and sale contracts.

If you're the buyer, you're also outlining Close + Day 1 items, transition services agreements, initial drafts of integration plans and a long list of documents you need to manage to ensure the deal closes on time.

IntraLinks helps you lower stress levels by allowing you to organize close-related documentation and shorten the time required to share information across your extended team, both internally and externally. By maintaining one secure, trackable, easily accessible and organized central place of record for all key close-related documentation, you accelerate the speed with which you can close the deal, and ensure no critical items are missed.

## **Take Control**

Deal closing runs seamlessly when buyers and sellers have their own workspace. This gives the buyer the ability to take control of closing after signing a preliminary purchase agreement. With IntraLinks, buyers can take ownership of the closing process, and begin planning for post-close in an organized, efficient and compliant way.

All deal-related information is organized in one place, and ready for sharing with integration teams upon closing, ensuring a rapid transition and affording you time to execute the next deal. Ultimately, you'll establish a framework for success and maximize the value of what you've just purchased.



**INTRALINKS®**

The workspace is virtual. The trust is real.™

## Why IntraLinks

IntraLinks® On-Demand Workspaces™ provide a secure, virtual environment where business communities can exchange sensitive, high-value information across enterprise boundaries. We work with you as trusted partners to help you transform and streamline your processes, improve overall efficiencies and reduce cycle times. So you not only can do business anytime, from anywhere—you can do it better.



### Protect Sellers' Options

Maintaining separate workspaces means the seller can retain control and confidentiality of information, while allowing the buyer to close the deal as quickly as possible. The seller maintains a pristine record of due diligence, continues to shield the buyer from others who were engaged in the review process and can still use the workspace to re-engage with interested parties if the deal doesn't close.

### Expedite the Close

Whether your teams are in-house or external, they can access the department-specific information needed to complete the transaction.

As a full-service solution, IntraLinks takes care of administration and IT issues, so you can focus on your job—critically important when speed is of the essence. The granularity of security and control allowed by IntraLinks also enables closing teams to face less pushback from legal and compliance over issues such as emailing sensitive files.

With a secure, organized, central repository, the efficiency of document sharing is optimized, the likelihood of overlooking key items is mitigated, the flow of information is accelerated and the time to close is reduced.

Since 1997, more than 700,000 participants representing over 80,000 organizations worldwide have used IntraLinks On-Demand Workspaces to communicate and collaborate on thousands of projects and transactions.

“IntraLinks understands where you're going to have to go in the future, and takes you there. It's their differential advantage, and they use it to deliver a very clean, concise and structured way to manage your documents and files.”

— Deborah McCarthy  
Vice President, Finance &  
Business Development  
NTSG

[www.intralinks.com](http://www.intralinks.com)

1 866 INTRALINKS

New York + 1 212 342 7684

London + 44 (0) 20 7060 0660

Hong Kong + 852 3101 7022