



Intralinks Dealspace™

for Life Sciences Business Development and Licensing

Fast

Intralinks Dealspace™ is the preferred M&A lifecycle collaboration platform trusted by millions of users. Companies have trusted Intralinks with more than \$23.5 trillion in strategic transactions.

Efficient

Streamline the M&A lifecycle with a virtual data room (VDR) that's accessible 24/7 and organized to accelerate marketing, due diligence and negotiation while ensuring a smooth close.

Secure

Mitigate the risk of information leaks and protect sensitive information with world-class security backed by SunGard and Intralinks SOC 2 and ISO compliant via SunGard, along with rigorous client audits.

Close the deal. Faster.

Whether you are a pharmaceutical company out-licensing to create new revenue streams from existing IP or in-licensing to hone R&D focus, Intralinks accelerates the due diligence process. Easily gather and organize your due diligence information in a secure, auditable central location. Explore multiple partnership opportunities, assess partner interest, engage all interested parties and secure the most competitive licensing arrangement in the shortest amount of time possible.

Licensing deals to fund research and development, clinical operations, and market expansion are resource and cost intensive. As much as 50% of time lost is due to inefficiencies can represent significant opportunity cost.

For more than 16 years, Intralinks has been the preferred platform helping to facilitate strategic transactions quickly and efficiently under the most intense time pressure. From mergers, acquisitions and divestitures to capital raises and corporate restructuring, the world's leading organizations trust Intralinks virtual data rooms (VDR) to facilitate faster, more efficient and secure collaboration throughout the entire deal lifecycle.

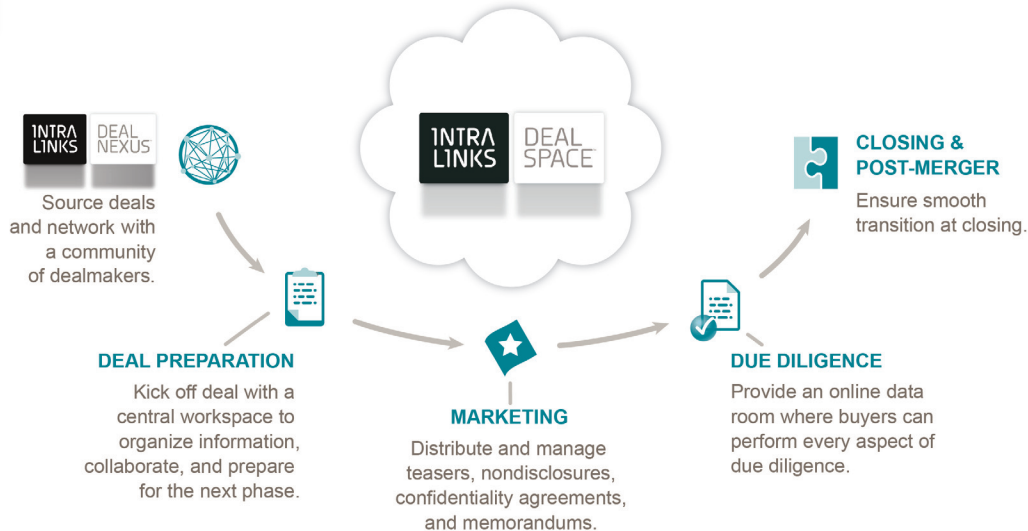
Intralinks Dealspace supports successful M&A deals with capabilities that:

Speed due diligence

- Leverage the power of Intralinks Designer, the fastest bulk uploader of users and due diligence documents to get your deal underway
- Empower potential buyers to quickly and easily verify deal value against strategy and synergy targets in a single robust virtual data room
- Keep buyers engaged with alerts when new information is posted
- Respond faster to bidder requests with enhance Intralinks Q&A and automatically route questions to subject matter experts

Identify serious buyers sooner with Deal Marketing

- Focus on the most interested buyers with reporting to see who accessed what documents and when
- Ensure the secure flow of information to the right people at the right time and avoid constraints of firewalls, file formats or silos created by e-mail



Who we work with:

THE TOP 20
pharmaceutical companies

THE TOP 10
biotech companies

THE TOP 5
CROs

17
IRBs

60,000
investigative sites around the globe

OVER 200
biopharmaceutical companies

Collaborate more efficiently with your deal team

- Collaborate more effectively with a centralized virtual data room
- Efficiently and securely exchange critical information including initial data, executive summary, information memoranda, etc.
- Access information quickly with our mobile application
- Control access down to the document level via desktop or mobile device and organize information based on function, role, or on a need-to-know basis
- Protect sensitive information and prevent data leaks with digital rights management and secure document viewing

Optimize negotiation and close

- Reduce late stage deal breakers and information leaks by hosting key documents online and sharing them securely
- Organize and distribute legal documents quickly and securely
- Mitigate risk of post deal disputes or litigation with a fully compliant audit trail of all data room activity
- Ease transition to post-merger integration by leveraging key company information from a centralized repository

Intralinks

intralinks.com/intralinks.com/solutions/business-development-and-licensing

(NYSE: IL): Intralinks is a leading, global technology provider of inter-enterprise content management and collaboration solutions designed to enable the secure and compliant exchange, management, and control of documents and content between organizations. Thousands of companies and more than two million professionals use Intralinks for everything from ad hoc collaborations to complex, multi-business partnerships in financial services, life sciences, manufacturing, technology, and wide range of other industries worldwide.

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