

TVM Capital

30

Number of transatlantic deals in the company's first 25 years of business

6

Number of TVM's funds totaling €1.3 billion

24/7

Now, how information is available to investors

TVM Capital

TVM Capital, one of Germany's first venture capital firms, wanted to improve investor communications and streamline operations between its offices in Germany and the United States. TVM selected IntraLinks® for its robust security and customer service and features.

THE SITUATION

More than 20 different investors across Europe, the U.S. and Asia participate in TVM's six funds totaling €1.3 billion. In today's highly competitive environment, TVM must provide outstanding service to its investors along with substantial financial returns.

THE PROBLEM

The firm sought a way to quickly distribute information that investors could access when they wanted — no matter their country, time zone or language. The solution would need to be easy to use and offer unquestioned security and confidentiality.

THE IMPLICATIONS

Every year, the firm spent considerable time and money delivering distribution notices, tax information, personalized financial statements, news and updates to its global investor base. Often, investors couldn't find the information when they needed it. The result was a large number of ad hoc requests from investors for back copies or duplicates of documents previously sent.

THE SOLUTION

After researching how its limited partners approached this problem in their own businesses, TVM found that many relied on IntraLinks. Rather than build its own solution, TVM found that IntraLinks could provide the security and features of in-house options with the lower costs and maintenance requirements. In addition, IntraLinks reliability and dedication to customer support were second to none.

THE RESULT

Along with improving investor communications, IntraLinks has paid substantial dividends by streamlining business operations. Previously, the time difference between the German and U.S. finance teams slowed communications. Now, both teams use IntraLinks Exchanges™ to easily upload and access documents when they need them — regardless of time zones. Given TVM's extensive transatlantic business, the time savings and productivity gains have been significant.

"For our peace of mind and that of our investors, we needed a completely secure way to store and distribute our most confidential information. That is exactly what we have with IntraLinks."

— JOSEPH MOOSHOLZER, PARTNER,
TVM CAPITAL

THE BENEFIT

TVM drew upon its limited partners' experience to follow best practices for creating its virtual dataroom and for indexing, organizing and storing documents. The firm also leveraged IntraLinks' Private Label Service to present information under the venture capital firm's own brand, reinforcing its commitment to customer service.



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IntraLinks (NYSE: IL) empowers global companies to share content and collaborate with businesses partners without losing control over information. Through the IntraLinks platform, companies, partners, and third parties can share and work together on even the most sensitive documents — while maintaining compliance with policies that mitigate corporate and regulatory risk.

IntraLinks has more than 15 years of experience, and a track record of enabling high-stakes transactions and business collaborations valued at more than \$19 trillion. IntraLinks is the proven provider of enterprise strength collaboration solutions, and is headquartered in New York City. In addition the company operates eleven offices on four continents.