

# Intralinks for the Research & Development Department

## Illuminating the best ways to share critical data

The goal of Research & Development teams is to find and experiment with new technologies to bring product innovations and potentially new product features. The team is designed to keep the company ahead of the market, and thus ahead of the competition. During the R&D process, they share a great deal of highly confidential information, including new IP assets developed internally, and collaborate among their team. This is expensive and the stakes are high if the information were to leak because outside parties could use it for their own purposes. R&D teams need a secure tool to protect this sensitive information throughout its' content lifecycle and allow team members to collaborate freely.

- 99% of Fortune 1000 companies have used Intralinks
- 18 years of experience supporting mission-critical highly regulated industry and security processes

## Needs We Support:

**Patent Documentation:** R&D teams create and collaborate on content that is used by the legal department for new patent applications. During this process, they need to collaborate on the application materials and protect the confidential information from being leaked into the public. With Intralinks, they can keep the patent confidential and ensure that team members are working off of the most current version.

**Product Management:** Product managers on the R&D team often conduct market research and competitive analysis in order to make sure they are keeping their product ahead of the market. They need to keep their findings confidential, as a leakage could potentially tip off competitors and cause the team to lose their competitive advantage. With Intralinks, R&D teams can securely store their findings, share, and collaborate within their internal team.

**Product Design:** When developing a new product, R&D and design teams need to collaborate and share information on the product design. Using Intralinks, teams can easily share very large files such as pictures, Photoshop files, and other assets and store them in a secure repository.

[intralinks.com](https://intralinks.com)

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## Customers

“Drug development is not a cheap process. We spend a lot of money and time getting the products finalized and registered. Your biggest fear is data theft — because a competitor could take the information and manufacture the drugs without the cost and time burden.”

-Ian McGuinness, Project Manager, Nordic Group

**R&D Partnerships:** During a technological partnership, the main company needs to share confidential documents containing sensitive information related to their technology and R&D plans. The partner company needs to be able to review the material before the relationship can be effective. With Intralinks, R&D teams can quickly send all required documents to the partner company and maintain control with granular permissioning and the ability to retract the content after the engagement is over.

**Test Plans:** When building a new product, R&D teams need to create test plans in order to test whether what they are developing works the way that is portrayed in the design document. The team needs to efficiently collaborate on the test plans and share them with the appropriate parties – which are sometimes external regulators. With Intralinks, R&D teams can efficiently collaborate on the test plan and securely share the content with 3rd parties as needed.

## Solution

- Simple and intuitive end-user interface
- Desktop, Microsoft Outlook and mobile tools/integrations for easy adoption
- Support for multiple file types and large files up to 11GB
- Advanced information rights management to track and control documents in use
- Configurable content templates and workflows
- Standard governance and reporting frameworks
- Multilingual 24x7 end-user support
- ISO 27001 certified, with 150+ customer audits and penetration tests