

DealCentre™ for Real Estate

Your blueprint for real estate success

In the lucrative, complex and highly competitive world of real estate, location matters. And when it comes to selecting the right virtual data room (VDR) for your next real estate deal, location matters as well. Choose the VDR provider that knows how to get real estate deals done, so you can sit back and enjoy the view.

Our robust platform is specifically designed to help you lay the groundwork for your next real estate transaction.

Features include:

- Artificial Intelligence (AI)-powered innovations such as integrated bulk redaction to speed the deal process while maintaining PII compliance
- Unmatched, best-in-industry data security and privacy to protect investor information, underwriting materials and all other essential RE diligence documents
- A Dedicated Global Services Team with over 25 years of RE deal experience
- Managing a portfolio of properties while on the go? Our mobile app ensures that you keep your deal moving from anywhere

GRAMERCY
PROPERTY TRUST

US\$7.6 billion

Gramercy Property Trust

A listed US-based real estate investment trust and lessor of residential buildings, used Intralinks for its acquisition by Blackstone Group for US\$7.6 billion.

DCT
INDUSTRIAL

US\$8.5 billion

DCT Industrial Trust

A listed US-based owner and lessor of logistics real estate assets, used Intralinks for its acquisition by Prologis for US\$8.5 billion.

MERLIN
PROPERTIES

€535 million

MERLIN Properties SOCIMI, S.A.

MERLIN Properties used Intralinks to divest a portfolio of 19 hotel properties to Foncière des Murs, a subsidiary of Foncière des Régions for €535 million.

Stage your property in the best possible light.

We know exactly what's needed to maximize your portfolio management and M&A, fundraising and compliance opportunities.



Portfolio Management – Managing a portfolio of physical assets can be challenging. We make it easy. From lease-to-own through acquisition, divestiture and more, our dynamic RE solution spans the use cases necessary to oversee your entire portfolio. Store building images, maps and CAD files – with complete analytics throughout.



Compliance – Local officials. Regulators. Environmental agencies. In real estate transactions, there's no shortage of questions from seemingly every angle. When questions do arise, provide turnkey, ongoing access to required documentation that's necessary to maintain compliance – both during the deal and long after the deal is complete.



M&A – Protect your investment by seamlessly performing holistic due diligence while covering aspects unique to real estate – including structural, legal, environmental, climate risk and readiness, C-PACE documentation and more.



Fundraising – Take control ... securely. Invite the right investors to review the right assets at the right time across every stage of the capital raise process.

Establish a solid foundation with the leading VDR platform.

- Bulk [AI Redaction](#) allows you to quickly redact volumes of documents with ease, ensuring that any sensitive information about properties stays confidential.
- Bank-grade, [best-in-industry security](#) protects property asset documents – and Intralinks is the only VDR provider with ISO 27701 certification, the gold standard for data privacy.
- Global [Dedicated Services Group](#) with over 25 years of experience completing real estate deals is ready to help whenever you need it – 24/7/365.
- Smart features like simplified Q&A speed inquiries and keep negotiations on track.

Experience the clear advantage.

For over 25 years, Intralinks has been providing deal solutions to real estate firms and their advisors. Learn more about the many ways our [DealCentre for Real Estate](#) platform can provide the bedrock for your next deal.

Reach out to our Sales team to discuss your next real estate project today.

Contact us for more information at intralinks.com/contact