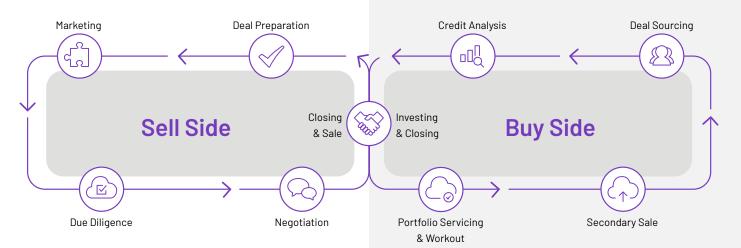


# Intralinks for the **Full NPL Deal Lifecycle**



# **Deal Preparation**

- Prepare a virtual data room before inviting buyers
- Utilize bulk upload tools, rearrange documents using drag-anddrop, and bulk rename where necessary

# Marketing

- Sell assets in a fast and secure manner
- Securely send out teasers, negotiate NDAs and distribute offering memorandums through a secure online platform

# **Due Diligence**

- Streamline the Q&A process
- Collaborate among the deal team to speed the credit analysis process for investors and help them more easily assess the risk associated with buying

# Negotiation

- Reduce time to close
- Alert counterparties to approved documents, and enable them to iterate on agreements, while minimizing version control issues

#### **Closing & Sale**

- Ensure a smooth transition at closing with a complete record of all deal documents and actions
- Reduce operational and compliance risk with reports that allow you to drill down into every part of the deal

# **Deal Sourcing**

- Gain visibility into deal pipeline activity and easily track investment opportunities
- Leverage a secure, transparent and central system of record for all facets of your deal; you can also easily compare qualitative and quantitative metrics to make the right buying decision

# **Credit Analysis**

- Manage all aspects of the due diligence research process so you can effectively assess credit exposure and reduce buying risk
- Effortlessly work with internal and external deal participants so you can get the best bang for your buck

#### **Investing & Closing**

- Continue to review collateral after the bidding process
- Seamlessly organize key information so that you can retain institutional memory after the sale

# Portfolio Servicing & Workout

- Manage your investment in a single, secure online repository that your team and partners can monitor and access anywhere, anytime
- Use Intralinks to complete a loan modification, or to go through the foreclosure process

# **Secondary Sale**

- Smoothly replicate and transfer information to a virtual data room for a secondary loan sale, when required
- Easily resell and market your pool of loans to the highest bidder